

# Coaching to Release Potential of Staffs for Performance (conducted in Thai)

**February 26, 2020**

**Bangkok Cha-Da Hotel Ratchada Rd,. (near Huai Khwang MRT station) 09:00-16:00**

The challenge in dealing with employees today is to coach them, not to constrain them. These people are our future. Leaders must use a powerful and effective way to help their employees become the star performers they deserve to be.

This course will help you adapt the coaching techniques to build into your managerial style and show you how to empower people and unlock their full potential for higher performance.

## **Course outline:-**

- What is effective coaching
- How leaders get to lead
- The effective coaching process
- How coaches listen – listening is believing
- Coaches know what to say – value to the core
- How coaches do it – pushing toward achievement
- Coaching to motivate yourself and your staffs
- Gaining new insights into how to break barriers
- Real cases studies

**Speaker: Prasansak Suwanpotipra**

- Previous experiences: - Managing Director at Pascons Co.,Ltd.,
- Director of the Board at Danish-Thai Chamber of Commerce,
- General Manager at Danfoss (Thailand), Managing Director at EAC Technical Marketing, Vice President at Strongpack Plc., General Manager at Keystone Valves
- He is also a special lecturer for Graduate International Program

**The course fee is Baht 5,800 per person (not included VAT.)**

**For reservation** and further details including for other **in-house programs**,

please contact Khun Piyawan **by email at [training@pascons.com](mailto:training@pascons.com)** or Tel. 02- 917 7147

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